Thank you to our volunteers and members for helping to save our Salt Marshes.
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Dear APCC member and supporter:

The great poet Walt Whitman once wrote, “After you have exhausted what there is in business, politics, conviviality, and so on...have found that none of these finally satisfy...what remains? Nature remains.” Cape Cod is defined by the beauty of its nature – a vision of sandy beaches, clear ponds, quiet woods and quaint, picturesque villages memorialized in song, on screen and in novels, yet its ability to remain so is tenuous and rests in our hands. This past year APCC continued its efforts to preserve and protect the natural resources of this unique peninsula.

The year began with a bold Call to Action in which APCC made a number of recommendations, including the use of maps to clearly identify where growth should be encouraged and where it should be discouraged. APCC continued its leadership role as both a statewide coordinator of the effort to change Massachusetts’ outdated land use and zoning laws, and in its use of realistic visualizations to help communities better understand town center revitalization and natural resource protection initiatives. By year’s end, APCC had launched programs to assist towns with stormwater pollution remediation and herring run restoration projects.

Throughout it all your involvement and dedication enabled APCC to accomplish much. You responded when APCC sent “action alerts” in support of issues ranging from the Regional Greenhouse Gas Initiative to reduce CO2 emissions to the elimination of phosphorus from dish washing detergents to protect the quality of Cape Cod ponds. You stepped forward to educate other citizens about the need for wastewater infrastructure and provided the financial resources needed to conduct educational outreach programs. As stewards of the environment, you worked alongside APCC staff members, monitoring the restoration of seven salt marshes on Cape Cod.

I thank you and urge you to continue your support of the work of this great organization as it endeavors to protect the natural resources of this land of sand and water that we all cherish. You have helped APCC advocate and educate, and have stood ever vigilant where it concerns water resources, land preservation and intelligent growth choices. As APCC finds itself in the salt marshes, or standing before committees at the State House and at town meetings, we know that you stand with us.

While we can be proud of the past year’s accomplishments, we must never forget that there are many challenges that lay before us and that the work is never done.

Best regards,

Maggie Geist
Executive Director
GROWTH MANAGEMENT

APCC’s growth management program focuses on directing growth away from natural resource areas and into existing town centers. APCC advocates for the inclusion of a diversity of housing options and adequate wastewater infrastructure in town centers.

Business Roundtable Call to Action

In April of 2006, APCC’s Business Roundtable released a bold Call to Action, which strongly recommended that regional and local planning be based on maps that clearly identify where growth should be encouraged and where it should be discouraged, for the development of a Cape-wide housing strategy, and for greater use of the District of Critical Planning Concern tool. The Roundtable also called for a review of the Cape Cod Commission to refine and focus its activities to meet current challenges to manage growth.

A county task force subsequently appointed to review the Commission issued a report late in 2006, which included several of the recommendations in the Call to Action, including the recommendation for map-based planning. APCC’s executive director was a member of the task force and APCC participated in an environmental panel during task force deliberations.

Town Center Revitalization

APCC continued its program of using realistic site-specific photo-visualizations to help communities understand what current zoning for their town center allows, and what the center could look like if the zoning were changed to reflect the community’s vision. In Falmouth, the North Falmouth Village Association voted unanimously to support a change in zoning that would reduce the likelihood of condominiums replacing commercial and single family homes in the village.

A subsequent article at spring town meeting supported by the planning board failed, but will be brought back in the future. In Harwich, APCC partnered with the East Harwich Village Association and others to begin creating a vision for the business district that could include a mix of residential and commercial uses. APCC’s Community Organizer for the Business Roundtable drafted a successful grant proposal for rezoning the East Harwich district.
Wastewater Infrastructure

Addressing the lack of wastewater infrastructure is a most critical issue facing Cape Cod. While APCC’s efforts in this area have helped to build regional and local awareness and responsiveness to this issue, much more work lies ahead. Working with partners, APCC coordinated a very successful four-part workshop series to educate residents about the need for adequate wastewater infrastructure. About 150 people attended the series and a dozen participants agreed to undergo additional training so that they could participate in a Speakers’ Bureau and make presentations to residents across the Cape.

Development Review

APCC is the only non-regulatory organization on Cape Cod with a region-wide perspective on environmental protection and growth management, and it is the only organization that tracks and evaluates all developments of regional impact.

In 2006 APCC submitted comment letters and gave testimony on several proposed developments, including the Provincetown Municipal Airport Capital Improvements Plan, the Stop and Shop on Route 132, Mashpee Commons, the Parker River Marina, CanalSide Commons and a proposed mixed use development on Route 151 in Falmouth. In many of these, APCC comments were incorporated into the reviewing agency’s subsequent decisions.

In addition, APCC commented to the Minerals Management Service about the Cape Wind proposal to build a wind farm in Nantucket Sound, to the Massachusetts Environmental Policy office about Patriot Renewable’s proposal to construct a wind farm in Buzzards Bay and to the Federal Energy Regulatory Commission about a proposed Vineyard Sound tidal energy project. In each of these submittals, APCC underscored the need for a comprehensive energy policy to spur development of renewable energy; a problem made even more apparent by the multiple independent agencies reviewing proposals in Cape Cod waters.

Natural Lands Advocacy

Conserving our natural landscapes is essential to maintaining the ecological integrity of our peninsula, the economic well-being of our communities and the quality of life we enjoy.

In addition to assisting local land trusts and Community Preservation Committees in advocating for open space protection, in 2006, APCC partnered with the Trust for Public Land and others to advocate for the National Park Service to acquire 57 acres at the North of Highland Campground in Truro. APCC also advocated for federal funding for the Herring River restoration project in Wellfleet.
APCC’s salt marsh monitoring program fulfills two important goals. Monitoring helps to determine the efficacy of the state’s salt marsh restoration efforts. Of equal value, our program inspires natural resource stewardship among volunteer monitors and creates a base of popular community support for salt marsh restoration.

APCC’s salt marsh stewardship program continues to thrive. In 2006, more than 50 volunteers and two interns monitored seven marshes on Cape Cod. In 2006, volunteer-based monitoring began at Namskaket Marsh in Orleans and the Herring River in Wellfleet. At more than 1,100 acres, the restoration of the Herring River will be the largest restoration project in New England. As APCC played a leadership role in the 1970s in efforts to restore the Herring River salt marsh, we are gratified that APCC will be part of this long overdue process.

APCC began developing a Quality Assurance Project Plan for the salt marsh monitoring project. This plan will bring additional rigor to our efforts.

**Freshwater Pond Protection**

Similar to the stewardship inspired by our volunteer salt marsh monitoring project, our pond protection program advances an environmental ethic among those who live on or near our freshwater ponds.

APCC continued its leadership role in developing and sustaining pond stewards through its workshop series. In 2006 APCC coordinated two very well-attended workshops for people interested in protecting our freshwater resources.

**Mass Bays Program**

In 2006, APCC became the new host for the Massachusetts Bays Project (MBP), a joint federal / state program to protect coastal resources (e.g., shellfish beds, salt marshes, and fish runs) and promote smart growth. The MBP provides APCC with funding for a coordinator to help implement program goals in the Cape Cod region.

In 2006, the MBP coordinator helped Brewster successfully obtain a CZM stormwater grant; provided project coordination for the Stony Brook salt marsh/herring run restoration project in Brewster; successfully obtained funding to conduct video monitoring of herring run to support volunteer herring counts in Brewster; and persuaded the state to accept Stony Brook as a priority restoration site, making it eligible for receiving assistance. The coordinator also began to explore the feasibility of storm water utilities, of a no discharge designation for Cape Cod Bay towns, and reconvened and reenergized the Barnstable County Coastal Resources Committee.
APCC actively promotes local, regional and state legislation and policies that will increase natural resource protection.

APCC served as a core member of the state Zoning Reform Working Group and as state coordinator for the Coalition for Zoning Reform, a group advocating for passage of zoning reform legislation. The Community Planning Act continued to gain support, although it failed to pass in 2006.

APCC submitted recommendations to the U.S. Minerals Management Service (MMS) concerning policies for federal oversight of alternate energy uses on the U.S. outer continental shelf.

APCC submitted numerous letters to agencies and also sent “Action Alerts” to APCC members urging action on a number of issues including support for the Regional Greenhouse Gas Initiative to reduce CO2 emissions, cessation of pheasant hunting at the Cape Cod National Seashore Hunting, elimination of dredging in Buzzards Bay, removal of phosphorus from dish washing detergents, support for the Massachusetts Oceans Act, and support for the Massachusetts Conservation Incentives Act.

On the local level, APCC provided input and guidance on a number of matters. In Chatham and Sandwich where there were beginnings of initiatives to secede from the regional planning agency, APCC urged members to voice their support for the Cape Cod Commission Act. In Bourne, APCC urged members and friends to vote yes on a non-binding ballot question that would instruct the board of selectmen to find a way for the CanalSide Commons property to benefit the entire town.

Thank you to our members for helping to ensure that future generations can share in the distinctive Cape Cod experience.
Operating Revenue

<table>
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<tr>
<th>Revenue Source</th>
<th>Amount</th>
<th>%</th>
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<tr>
<td>Dues</td>
<td>197,503</td>
<td>35</td>
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<tr>
<td>Donations</td>
<td>86,842</td>
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<tr>
<td>Grants &amp; Restricted Revenue</td>
<td>231,844</td>
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<tr>
<td>Investments &amp; Other Income</td>
<td>43,690</td>
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<td><strong>Total Revenue</strong></td>
<td><strong>559,879</strong></td>
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Expenses

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<td>Program Services</td>
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<td>Management and General</td>
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<tr>
<td>Fundraising</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>597,409</strong></td>
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<td><strong>Surplus / Deficit</strong></td>
<td><strong>-37,530</strong></td>
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</tbody>
</table>

REVENUE 2006

- Dues: 35%
- Donations: 16%
- Grants & Restricted Revenue: 41%
- Investments & Other Income: 8%

EXPENSES 2006

- Program Services: 81%
- Management and General: 10%
- Fundraising: 9%
APCC wishes to thank the following foundations and corporations for providing grant support during 2006

Cape Cod Economic Development Council / Town Center Revitalization
Cape Cod Five Charitable Foundation / Business Roundtable Call To Action
Dolphin Trust / General Support
Edward Bangs Kelley and Elza Kelley Foundation, Inc. / Town Center Revitalization
Freshwater Fund of the Cape Cod Foundation / Ponds in Peril Workshop
Freshwater Fund of the Cape Cod Foundation / Wastewater Education Program
Gulf of Maine Council on the Marine Environment / Salt Marsh Monitoring Program
International Fund for Animal Welfare / Salt Marsh Monitoring Program
Mary-Louise Eddy & Ruth N. Eddy Foundation / Herring Monitoring in Brewster
Massachusetts Bays Program / Regional Technical Support Services
Massachusetts Environmental Trust / Wastewater Education Program
Prospect Hill Foundation / General Support
TD Banknorth / Transfer of Development Rights Project
Wetlands Restoration Program, Massachusetts
Office of Coastal Zone Management / Salt Marsh Monitoring Program

Matching Gifts
FM Global Foundation of Massachusetts, Inc.
GE Foundation
John Hancock Financial Services
IBM
Prospect Hill Foundation
Smulyan Family Foundation
The Arthur J. Gallagher Foundation
The New York Times Company Foundation
UBS Foundation USA
United Technologies

Honorary Gifts were received in the name of:
Gert Aber
Brendan J. Annett
Mary Ann Curby
Molly Hidden
John & Anne O’Brien
Carolyn L. Parmeuter
Dick and Ruth Tinkham

In-Kind
Curley Direct Mail
Cape Cod Life

In-Kind
Curley Direct Mail
Cape Cod Life

Matching Gifts
FM Global Foundation of Massachusetts, Inc.
GE Foundation
John Hancock Financial Services
IBM
Prospect Hill Foundation
Smulyan Family Foundation
The Arthur J. Gallagher Foundation
The New York Times Company Foundation
UBS Foundation USA
United Technologies

The following people were recognized by family, friends and loved ones in 2006

Gifts were received in remembrance of:
Doris Brennan
William I. Calhoun
Michael Craven
Robert Etzold
Susanne Ewing
Winifred Walker Feightner
Anne Herrington Hasket
Edward C. (Tad) Kuhn
John Leveroni
Vivian Lundquist
Ellsworth D. Mitchell
William J. Pechilis
Walter G. Perry
Suzzane Stone
James E. Tobin
Norma Zept

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Molly Hidden
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Visionary ($10,000)
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Margaret Geist, Executive Director
Don Keeran, Assistant Director
Tara Nye, Staff Biologist
Jo Ann Muramoto, Senior Scientist/Mass Bays Program Regional Coordinator
Janet Serman, Development Officer
Joan Bailey, Administrative Assistant
Everett Kiefer, Clerk & Receptionist

OFFICE VOLUNTEERS
John Hallstead & Mary McGrath

“APCC wishes to thank its 55 volunteer monitors for their work in the APCC Salt Marsh Restoration Monitoring Program.”

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*Retired from Board October 2006  |  **Elected to Board October 2006
A bequest through your estate plan is a meaningful way to help ensure that Cape Cod will be protected for future generations. Estate gifts can be made through a will or a trust, and both vehicles enable assets to be distributed to the Association to Preserve Cape Cod (APCC) in the amount or proportions indicated.

APCC provides opportunities for individuals to assist our work to preserve and protect Cape Cod’s natural beauty and quality of life. Bequests from our members and friends help make it possible to continue our efforts to speak out for Cape Cod and fight for the protection of our environment, just as we have done since 1968. All assets, including cash, securities, real estate and tangible personal property, may be transferred to APCC through a donor’s estate.

If you are one of those special people who have already included APCC in their will please let us know so that we can add you to our bequest society.

For more information or sample language that will assist you and your attorney in creating a bequest to APCC please contact Maggie Geist, Executive Director at 1-877-955-4142 or mgeist@apcc.org.